

# Second Quarter Report

## April - June 2021

### SERVICE OVERVIEW

The following data summarizes Virginia Breeze Bus Lines' performance in the second quarter of 2021, from April 1 through June 30.

The most popular northbound destinations were, by far, Union Station in Washington, D.C.; Dulles International Airport; and Falls Church, in that order. These three destinations accounted for **91% of northbound trips**.

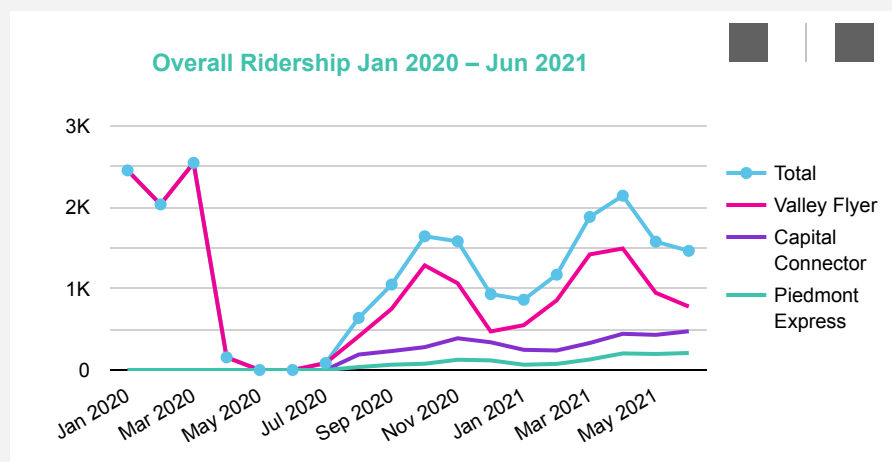
The most popular southbound destinations were, in order, Blacksburg, Richmond, Harrisonburg, Charlottesville, and Danville. These five destinations accounted for **80% of southbound trips**.

The overall farebox recovery rate was **21%**.

The average cost per mile was **\$6.15** and the average cost per passenger was **\$176.54**.



### OVERALL RIDERSHIP



Virginia Breeze Bus Lines carried **5,186 passengers** across the Valley Flyer, Piedmont Express, and Capital Connector routes.

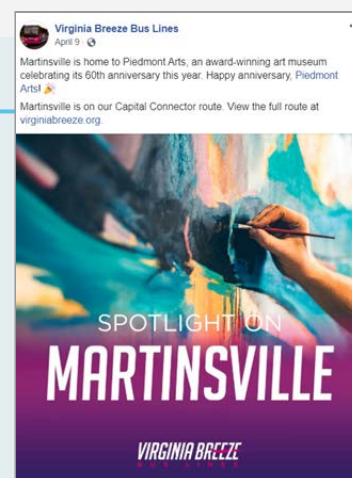
Ridership across the three routes **increased by 69%** compared with the first quarter of 2021.



### SOCIAL MEDIA

The top Facebook post garnered **7 likes, comments, and shares**.

The top Instagram post had **10 likes**.



# Second Quarter Report

## April - June 2021

### VALLEY FLYER

- The Valley Flyer carried **3,223 passengers** in the second quarter of 2021. This is a **14% increase** compared with the first quarter of 2021.
- The most popular northbound destinations were, in order, Dulles International Airport, Union Station, and Falls Church. These stops accounted for **92% of northbound trips**.
- The Valley Flyer was used by **139 passengers** to make Megabus connections at Union Station for travel to and from Philadelphia and New York.
- The most popular southbound destinations were, in order, Blacksburg, Harrisonburg, and Christiansburg, accounting for **84% of southbound trips**.
- The farebox recovery rate was **47%**.
- The average cost per mile was **\$2.26** and the average cost per passenger was **\$40.97**.



### NORTHBOUND

#### Destination Stop

#### Departure Stop

	BLA	CHS	LEX	STA	HRB	FR	IAD	FC	WAS	Total Rides
BLA	-	-	-	-	-	-	-	-	-	0
CHS	1	-	-	-	-	-	-	-	-	1
LEX	5	-	-	-	-	-	-	-	-	5
STA	10	4	2	-	-	-	-	-	-	16
HRB	74	13	2	-	-	-	-	-	-	89
FR	24	5	-	5	2	-	-	-	-	36
IAD	349	31	42	8	225	16	-	-	-	671
FC	171	23	13	9	114	9	-	-	-	339
WAS	158	52	47	42	204	81	15	12	-	611
Total Rides	792	128	106	64	545	106	15	12	0	1,768

### SOUTHBOUND

#### Destination Stop

#### Departure Stop

	WAS	FC	IAD	FR	HRB	STA	LEX	CHS	BLA	Total Rides
WAS	-	-	-	-	-	-	-	-	-	0
FC	13	-	-	-	-	-	-	-	-	13
IAD	12	1	-	-	-	-	-	-	-	13
FR	65	7	11	-	-	-	-	-	-	83
HRB	179	108	149	1	-	-	-	-	-	437
STA	30	10	11	4	-	-	-	-	-	55
LEX	48	8	12	1	5	-	-	-	-	74
CHS	31	13	29	5	11	1	2	-	-	92
BLA	112	169	300	27	64	12	4	-	-	688
Total Rides	490	316	512	38	80	13	6	0	0	1,455

# Second Quarter Report

## April - June 2021

### PIEDMONT EXPRESS

- The Piedmont Express carried **610 passengers** in the second quarter of 2021. This is a **127% increase** compared with the first quarter of 2021.
- The most popular northbound destinations were, in order, Dulles International Airport and Union Station. These stops accounted for **93% of northbound trips**.
- The Piedmont Express was used by **60 passengers** to make Megabus connections at Union Station for travel to and from New York and Philadelphia.
- The most popular southbound destinations were, in order, Charlottesville, Danville, and Lynchburg, accounting for **88% of southbound trips**.
- The farebox recovery rate was **17%**.
- The average cost per mile was **\$12.59** and the average cost per passenger was **\$345.97**.



### NORTHBOUND

#### Destination Stop

	DAN	ALT	LYN	AMH	CHA	CUL	WAR	GAI	IAD	WAS	Total Rides
DAN	-	-	-	-	-	-	-	-	-	-	0
ALT	-	-	-	-	-	-	-	-	-	-	0
LYN	6	-	-	-	-	-	-	-	-	-	6
AMH	-	-	-	-	-	-	-	-	-	-	0
CHA	3	-	1	-	-	-	-	-	-	-	4
CUL	2	-	-	-	-	-	-	-	-	-	2
WAR	3	-	-	-	-	-	-	-	-	-	3
GAI	5	-	-	1	-	-	-	-	-	-	6
IAD	6	-	9	-	152	5	2	-	-	-	174
WAS	24	1	7	1	66	4	-	-	20	-	123
<b>Total Rides</b>	<b>49</b>	<b>1</b>	<b>17</b>	<b>2</b>	<b>218</b>	<b>9</b>	<b>2</b>	<b>0</b>	<b>20</b>	<b>0</b>	<b>318</b>

Departure Stop

### SOUTHBOUND

#### Destination Stop

	WAS	IAD	GAI	WAR	CUL	CHA	AMH	LYN	ALT	DAN	Total Rides
WAS	-	-	-	-	-	-	-	-	-	-	0
IAD	11	-	-	-	-	-	-	-	-	-	11
GAI	-	1	-	-	-	-	-	-	-	-	1
WAR	5	1	-	-	-	-	-	-	-	-	6
CUL	7	3	-	-	-	-	-	-	-	-	10
CHA	100	75	1	-	-	-	-	-	-	-	176
AMH	1	-	1	-	-	-	-	-	-	-	2
LYN	21	2	-	1	-	6	-	-	-	-	30
ALT	2	2	-	-	-	-	-	-	-	-	4
DAN	36	5	1	2	2	5	-	1	-	-	52
<b>Total Rides</b>	<b>183</b>	<b>89</b>	<b>3</b>	<b>3</b>	<b>2</b>	<b>11</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>292</b>

Departure Stop

### CAPITAL CONNECTOR

- The Capital Connector carried **1,353 passengers** in the second quarter of 2021. This is a **65% increase** compared with the first quarter of 2021.
- The most popular northbound destinations were, in order, Union Station and Richmond. These stops accounted for **100% of northbound trips**.
- The Capital Connector was used by **264 passengers** to make Megabus connections at Union Station for travel to and from Philadelphia and New York.
- The most popular southbound destinations were, in order, Richmond, Danville, and Martinsville, accounting for **90% of southbound trips**.
- The farebox recovery rate was **16%**.
- The average cost per mile was **\$3.59** and the average cost per passenger was **\$142.68**.



### NORTHBOUND

Destination Stop

Departure Stop

	MAR	DAN	SB	FRV	RIC	WAS	Total Rides
MAR	-	-	-	-	-	-	0
DAN	-	-	-	-	-	-	0
SB	-	-	-	-	-	-	0
FRV	1	-	-	-	-	-	1
RIC	12	37	14	16	-	-	79
WAS	26	53	20	25	456	-	580
Total Rides	39	90	34	41	456	0	660

### SOUTHBOUND

Destination Stop

Departure Stop

	WAS	RIC	FRV	SB	DAN	MAR	Total Rides
WAS	-	-	-	-	-	-	0
RIC	489	-	-	-	-	-	489
FRV	24	18	-	-	-	-	42
SB	17	10	-	-	-	-	27
DAN	52	44	-	-	-	-	96
MAR	23	15	1	-	-	-	39
Total Rides	605	87	1	0	0	0	693