

## SERVICE OVERVIEW

Following is a summary of Virginia Breeze Bus Lines' performance in the second quarter of 2022, from April 1 through June 30.

The most popular northbound destinations were, in order, **Washington, D.C.**; **Dulles International Airport**; and **West Falls Church**, accounting for **93% of all northbound trips**.

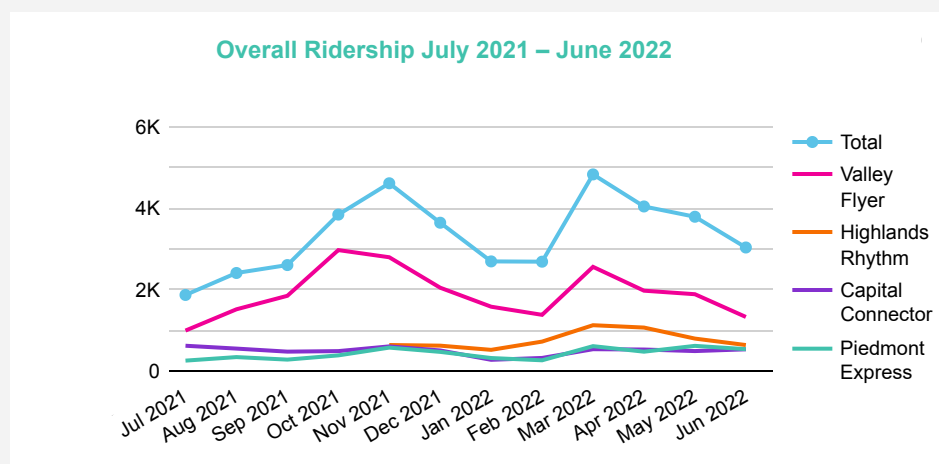
The most popular southbound destinations were, in order, **Harrisonburg**, **Blacksburg**, and **Richmond**, accounting for **59% of all southbound trips**.

The overall farebox recovery rate was **31%**.

The average cost per mile was **\$3.28** and the average cost per passenger was **\$98.78**.



## OVERALL RIDERSHIP



Together, the Valley Flyer, Piedmont Express, Capital Connector and Highlands Rhythm routes:

- Carried **10,876 passengers**.
- Saw a **decrease in ridership of 8%** compared with the first quarter of 2022.



## SOCIAL MEDIA

- The Facebook post with the most engagement garnered **75 likes, comments, and shares**.
- The **Virginia Breeze 5k** held on May 14 was promoted on our social media platforms.



## VALLEY FLYER

The Valley Flyer carried **5,192 passengers** in the second quarter of 2022 — a **6% decrease** compared with the first quarter 2022.

- The most popular northbound destinations were, in order, Dulles International Airport, Union Station, and West Falls Church, accounting for **91% of northbound trips**.
- The most popular southbound destinations were, in order, Blacksburg, Harrisonburg, and Staunton, accounting for **86% of southbound trips**.
- **126 passengers** made Megabus connections at Union Station for travel to and from Philadelphia and New York.
- The farebox recovery rate was **69%**.
- The average cost per mile was **\$1.52** and the average cost per passenger was **\$16.88**.



## NORTHBOUND

### Departure Stop

Destination Stop

	BLA	CHS	LEX	STA	HRB	FR	IAD	ARL	WAS	Total Rides
BLA	-	-	-	-	-	-	-	-	-	0
CHS	-	-	-	-	-	-	-	-	-	0
LEX	13	1	-	-	-	-	-	-	-	14
STA	23	7	2	-	-	-	-	-	-	32
HRB	79	2	4	-	-	-	-	-	-	85
FR	43	5	2	4	7	-	-	-	-	61
IAD	810	10	83	54	404	28	-	-	-	1,389
ARL	268	6	21	15	153	12	-	-	-	475
WAS	337	43	62	70	290	88	23	6	-	919
Total Rides	1,573	74	174	143	854	128	23	6	0	2,975

## SOUTHBOUND

### Departure Stop

Destination Stop

	WAS	WFC	IAD	FR	HRB	STA	LEX	CHS	BLA	Total Rides
WAS	-	-	-	-	-	-	-	-	-	0
ARL	3	-	-	-	-	-	-	-	-	3
IAD	13	-	-	-	-	-	-	-	-	13
FR	83	18	22	-	-	-	-	-	-	123
HRB	150	107	253	1	-	-	-	-	-	511
STA	55	15	42	9	3	-	-	-	-	124
LEX	57	26	46	2	2	3	-	-	-	136
CHS	37	18	40	2	6	7	2	-	-	112
BLA	261	237	540	46	85	21	5	-	-	1,195
Total Rides	659	421	943	60	96	31	7	0	0	2,217

# Second Quarter Report

## April - June 2022

### PIEDMONT EXPRESS

The Piedmont Express carried **1,630 passengers** in the first quarter of 2021 — a **37% increase** compared with the first quarter.

- The most popular northbound destinations were, in order, Union Station, Dulles International Airport, and Gainesville accounting for **96% of northbound trips**.
- The most popular southbound destinations were, in order, Charlottesville, Danville, and Lynchburg, accounting for **84% of southbound trips**.
- **106 passengers** made Megabus connections at Union Station for travel to and from New York and Philadelphia.
- The farebox recovery rate was **63%**.
- The average cost per mile was **\$12.19** and the average cost per passenger was **\$125.26**



### NORTHBOUND

#### Departure Stop

Destination Stop	Departure Stop										Total Rides
	DAN	ALT	LYN	AMH	CHA	CUL	WAR	GAI	IAD	WAS	
DAN	-	-	-	-	-	-	-	-	-	-	0
ALT	-	-	-	-	-	-	-	-	-	-	0
LYN	3	-	-	-	-	-	-	-	-	-	3
AMH	-	-	-	-	-	-	-	-	-	-	0
CHA	3	-	5	2	-	-	-	-	-	-	10
CUL	1	1	-	-	-	-	-	-	-	-	2
WAR	1	-	-	-	2	-	-	-	-	-	3
GAI	2	-	-	-	16	1	-	-	-	-	19
IAD	4	1	17	2	260	3	1	-	-	-	288
WAS	23	3	17	5	191	3	1	5	21	-	269
<b>Total Rides</b>	<b>37</b>	<b>5</b>	<b>39</b>	<b>9</b>	<b>469</b>	<b>7</b>	<b>2</b>	<b>5</b>	<b>21</b>	<b>0</b>	<b>594</b>

### SOUTHBOUND

#### Departure Stop

Destination Stop	Departure Stop										Total Rides
	WAS	IAD	GAI	WAR	CUL	CHA	AMH	LYN	ALT	DAN	
WAS	-	-	-	-	-	-	-	-	-	-	0
IAD	17	-	-	-	-	-	-	-	-	-	17
GAI	1	-	-	-	-	-	-	-	-	-	1
WAR	1	1	-	-	-	-	-	-	-	-	2
CUL	10	1	-	-	-	-	-	-	-	-	11
CHA	186	252	23	1	-	-	-	-	-	-	462
AMH	5	2	-	-	-	-	-	-	-	-	7
LYN	14	21	1	-	-	3	1	-	-	-	40
ALT	2	-	-	1	1	-	-	-	-	-	4
DAN	41	3	1	-	2	4	-	4	-	-	55
<b>Total Rides</b>	<b>277</b>	<b>280</b>	<b>25</b>	<b>2</b>	<b>3</b>	<b>7</b>	<b>1</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>599</b>

## CAPITAL CONNECTOR

The Capital Connector carried **1,551 passengers** in the second quarter of 2022 — a **53% increase** compared with the first quarter of 2022.

- The most popular northbound destinations were, in order, Union Station, Richmond, and Danville accounting for **100% of northbound trips**.
- The most popular southbound destinations were, in order, Richmond, Danville, and Farmville, accounting for **88% of southbound trips**.
- **131 passengers** made Megabus connections at Union Station for travel to and from Philadelphia and New York.
- The farebox recovery rate was **16%**.
- The average cost per mile was **\$4.08** and the average cost per passenger was **\$142.04**



## NORTHBOUND

### Departure Stop

Destination Stop

	MAR	DAN	SB	FRV	RIC	WAS	Total Rides
MAR	-	-	-	-	-	-	0
DAN	3	-	-	-	-	-	3
SB	-	1	-	-	-	-	1
FRV	-	-	-	-	-	-	0
RIC	31	48	13	17	-	-	109
WAS	20	72	36	39	487	-	654
Total Rides	54	121	49	56	487	0	767

## SOUTHBOUND

### Departure Stop

Destination Stop

	WAS	RIC	FRV	SB	DAN	MAR	Total Rides
WAS	-	-	-	-	-	-	0
RIC	487	-	-	-	-	-	487
FRV	49	20	-	-	-	-	69
SB	37	16	-	-	-	-	53
DAN	70	59	1	-	-	-	130
MAR	20	25	-	-	-	-	45
Total Rides	663	120	1	0	0	0	784



### HIGHLANDS RHYTHM

The Highlands Rhythm carried **2,503 passengers** in the second quarter of 2022 — a **6% increase** compared with the first quarter of 2022.

- The most popular northbound destinations were, in order, Dulles, Union Station, and Arlington, accounting for **97% of northbound trips**.
- The most popular southbound destinations were, in order, Bristol, Harrisonburg, and Christiansburg, accounting for **79% of southbound trips**.
- **201 passengers** made Megabus connections at Union Station for travel to and from Philadelphia and New York.
- The average farebox recovery rate was **23%**.
- The average cost per mile was **\$3.45** and the average cost per passenger was **\$108.15**.



### NORTHBOUND

#### Departure Stop

Destination Stop	Departure Stop										Total Rides
	BRI	WYT	RAD	CHS	SAL	HRB	IAD	ARL	WAS		
BRI	-	-	-	-	-	-	-	-	-	-	0
WYT	-	-	-	-	-	-	-	-	-	-	0
RAD	-	-	-	-	-	-	-	-	-	-	0
CHS	2	-	-	-	-	-	-	-	-	-	2
SAL	1	-	-	-	-	-	-	-	-	-	1
HRB	9	1	6	7	8	-	-	-	-	-	31
IAD	14	9	32	34	35	423	-	-	-	-	547
ARL	24	9	19	14	9	161	2	-	-	-	238
WAS	50	12	38	43	37	161	52	13	-	-	406
<b>Total Rides</b>	<b>100</b>	<b>31</b>	<b>95</b>	<b>98</b>	<b>89</b>	<b>745</b>	<b>54</b>	<b>13</b>	<b>0</b>		<b>1,225</b>

### SOUTHBOUND

#### Departure Stop

Destination Stop	Departure Stop										Total Rides
	WAS	ARL	IAD	HRB	SAL	CHR	RAD	WYT	BRI		
1. WAS	-	-	-	-	-	-	-	-	-	-	0
2. ARL	17	-	-	-	-	-	-	-	-	-	17
3. IAD	165	2	-	-	-	-	-	-	-	-	167
4. HRB	216	170	337	-	-	-	-	-	-	-	723
5. SAL	37	2	28	4	-	-	-	-	-	-	71
6. CHR	44	3	37	3	-	-	-	-	-	-	87
7. RAD	30	14	23	7	-	-	-	-	-	-	74
8. WYT	8	7	3	2	-	3	-	-	-	-	23
9. BRI	55	28	17	12	-	3	-	1	-	-	116
<b>Grand total</b>	<b>572</b>	<b>226</b>	<b>445</b>	<b>28</b>	<b>0</b>	<b>6</b>	<b>0</b>	<b>1</b>	<b>0</b>		<b>1,278</b>